



Efficient, high-performing
Carrier HVAC solutions

Lifecycle solutions for complete data center optimization

Tim Ashton

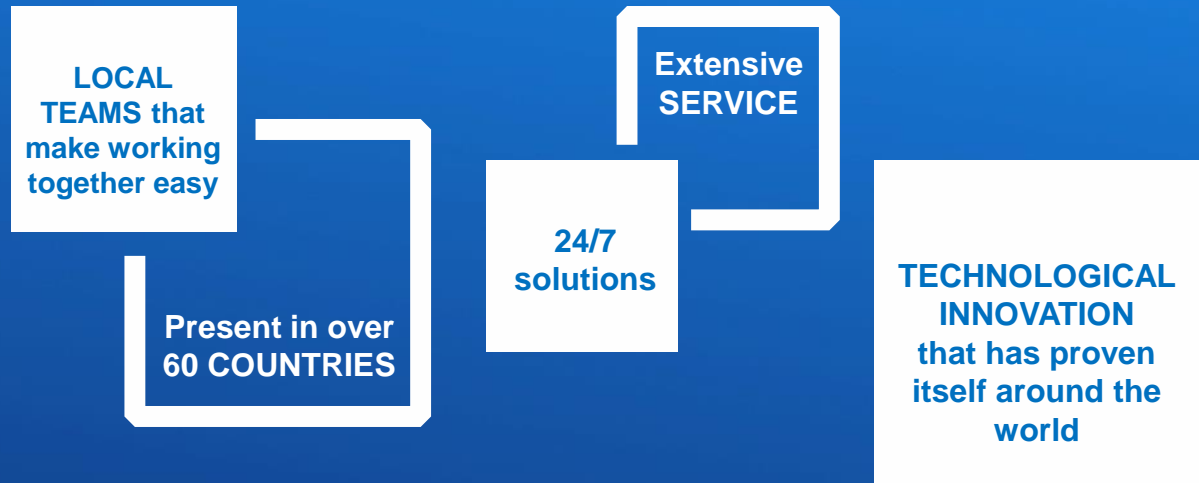
Nordics Director, Business development, Major Projects & Key Accounts
2023-03-30



Proven Expertise

Carrier is the leading global provider of healthy, safe, sustainable and intelligent building and cold chain solutions.

Expertise
Recognised in Europe and Beyond



Design & Manufacturing in Europe

Nordics

E Gothenburg (HQ)
Sales & Service Support

F Stockholm
Regional Support Office

G Malmo
Regional Support Office

A Montluel
Commercial Chillers

B Culoz
Airside products

C Vence
Control systems & Connected services

D Montilla
Rooftop & Light commercial chillers



Nordics

3
Centres of Excellence



4
Centres of Excellence



3
Production Sites



Designed for the data center

YOUR CHALLENGES

Lifecycle solutions for complete data center optimization

Efficiency

Trusted Partner

Availability

Cooling System Solutions

Flexibility





OUR FULLY-INTEGRATED DATA CENTER SOLUTIONS

Designed for the data center

CARRIER'S BROAD & DEEP OFFERING

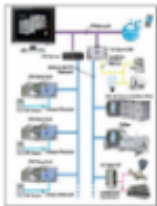


Climate Controls



Chillers

Air Handling Units



Integrated Controls



Services

Life Safety



Detection & Alarm



Integrated incident Management



Suppression

Security



Access Control & Credentialing



Video Management Systems



Authorized Rack Access

Building Automation



Critical Infrastructure Automation



Energy Reporting



Dashboards

DATA CENTER LIFECYCLE SOLUTIONS

Carrier Automated Logic




Air Cooled Chiller w/ Free Cooling




Computer room air handlers w/ controls



Centrifugal chiller + Chiller Plant Energy Optimization

Waste Heat Recovery
Energy Recovery and Heat Pumps
Applicable to multi-use DC facilities



VRF
Heat Recovery and Heat Pumps
Applicable to multi-use DC facilities



Maximize Uptime



Meet Sustainability Goals



Support Increased Workloads



Reduce Costs



Improve Efficiency

Kidde EDWARDS



D&A, Gas suppression



Aspirating Smoke Detection

MARIGFF



Water Mist Fire Suppression

LENEL'S2



IP camera, access control



EFFICIENT, HIGH-PERFORMING HVAC SOLUTIONS

Designed for the data center

ONE-STOP SOLUTIONS FOR DATA CENTER



EQUIPMENT

- 1 Chillers
- 2 Air handling units
- 3 Close control units
- 4 Fan coil
- 5 Heat exchangers
- 6 Dry coolers
- 7 Rooftops

SERVICE

- Connected services
- Connected technicians
- Plant room management
- Rental

ONE-STOP SOLUTIONS FOR DATA CENTER



AquaForce 30XF-Z
Air-cooled
screw chiller



AquaSnap 30RBP
Air-cooled
scroll chiller



AquaEdge
Water-cooled screw
chiller



**AquaForce
61XWH-ZE**
Water-cooled
heat-pump



Fan wall AHU
Chilled water



50CJ/CO
Computer room air
handler

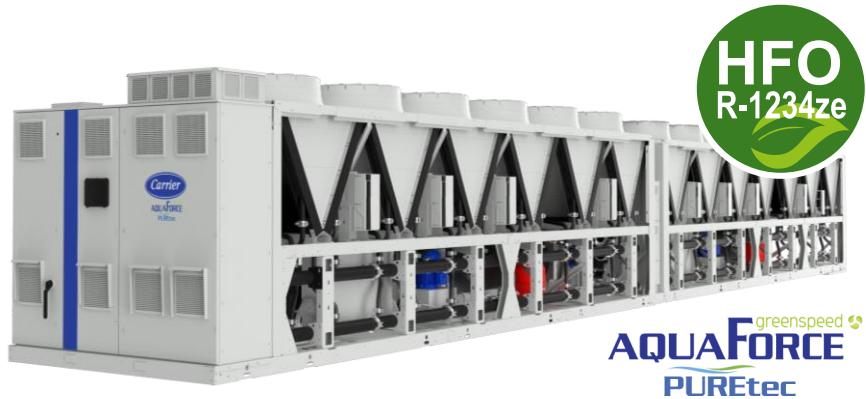


39 CZ/CP
Air handling unit



BLUEDGE
Carrier Services

AQUAFORCE® PURETEC™ 30XF-Z



30XF-Z Variable-speed screw chiller with variable-speed fans

SEPR
6,10*

EER
3,80**

- Cooling capacity from **300 kW to 2000 kW****
- **Up to 30%** annual energy savings*
- Applications: **Operation 20°C up to 50°C** outdoor air temperature.
- Ultra low **GWP HFO R-1234ze** refrigerant
- High-chilled water temperature production 30°C / 20°C
- Smart Energy monitoring™ (Cooling & Power) / Power Factor 0.98

*in standard condition according to regulation (high temperature process 2016/2281)

**Data center application 30/20 external temperature 35°C

Designed for the Data Center

Hydronic Free-Cooling, optional glycol free

Smart Free-Cooling™

Ultra fast-capacity recovery in less than 90 seconds

Dual Power connection 400/230V

Harmonics Electronic Filter

AIRSIDE OVERVIEW

CRAC / CRAH RECIRCULATION



CRAH - (offer under request)

CW: Chilled water



CRAH - 50CJ W & 50CO W /

CW: Chilled water



CRAC - 50CJ X

DX: Direct Expansion

VENTILATION



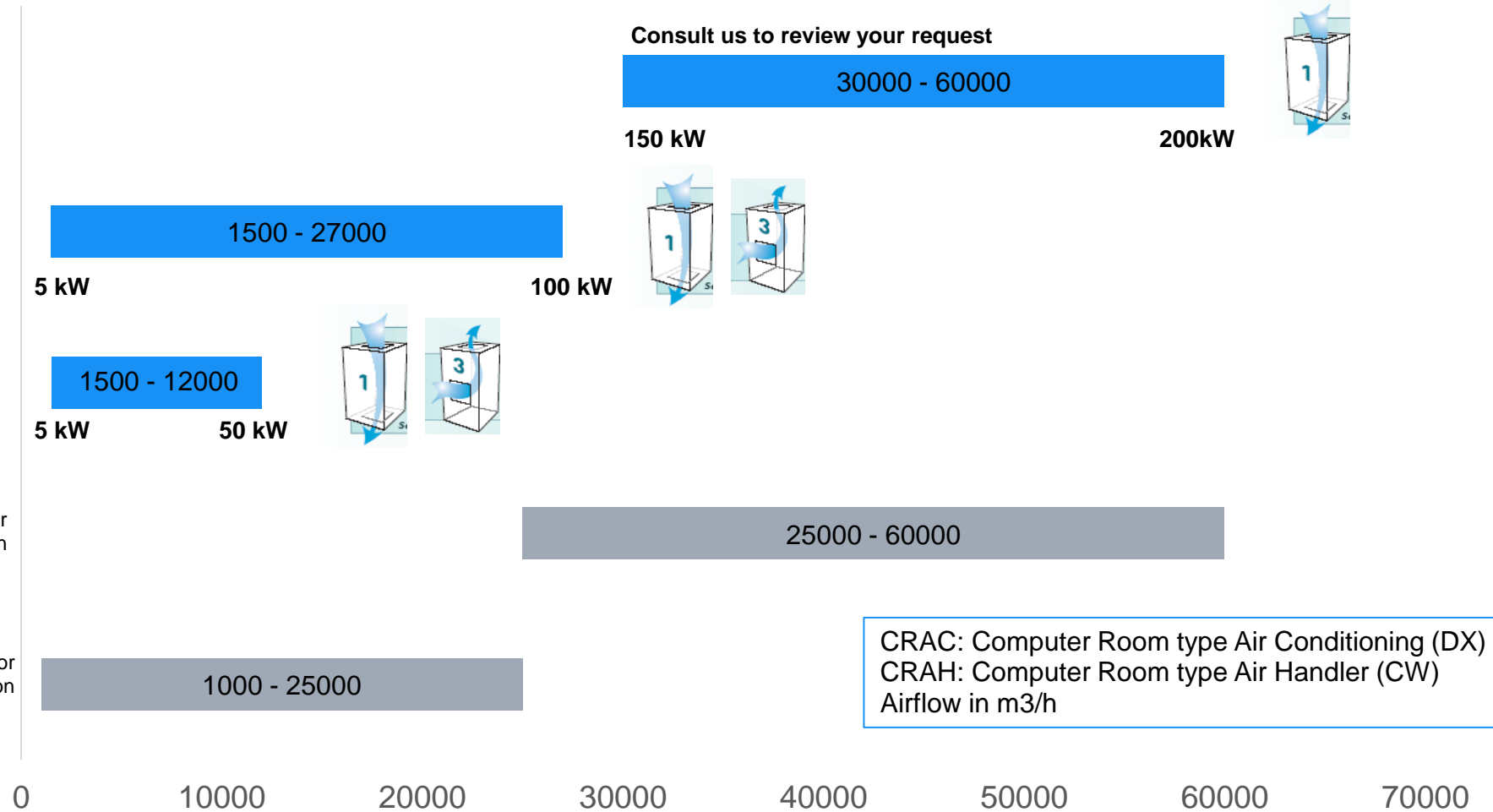
39CZ

Chilled water or Direct Expansion



39CP

Chilled water or Direct Expansion



CUSTOMER PROJECT CAPABILITIES

Some example of "customer engineered projects" designed by ETO and quoted by product support team:

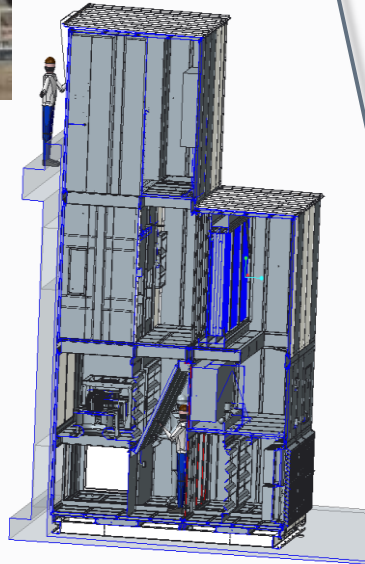
DATA CENTER PARIS



Data Center in Paris: 74 AHU – 55 000 m3/h, 250 kW



Lab test in Culoz



ETO Culoz Design



DATA CENTER MILAN

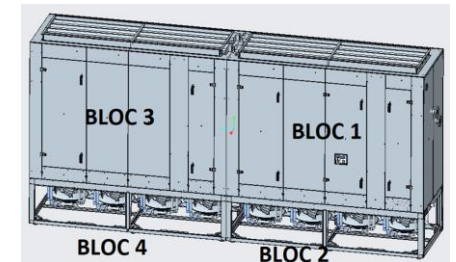


16 AHU - 55 000m3/h, 250kW

CUSTOMER REQUESTED DESIGN

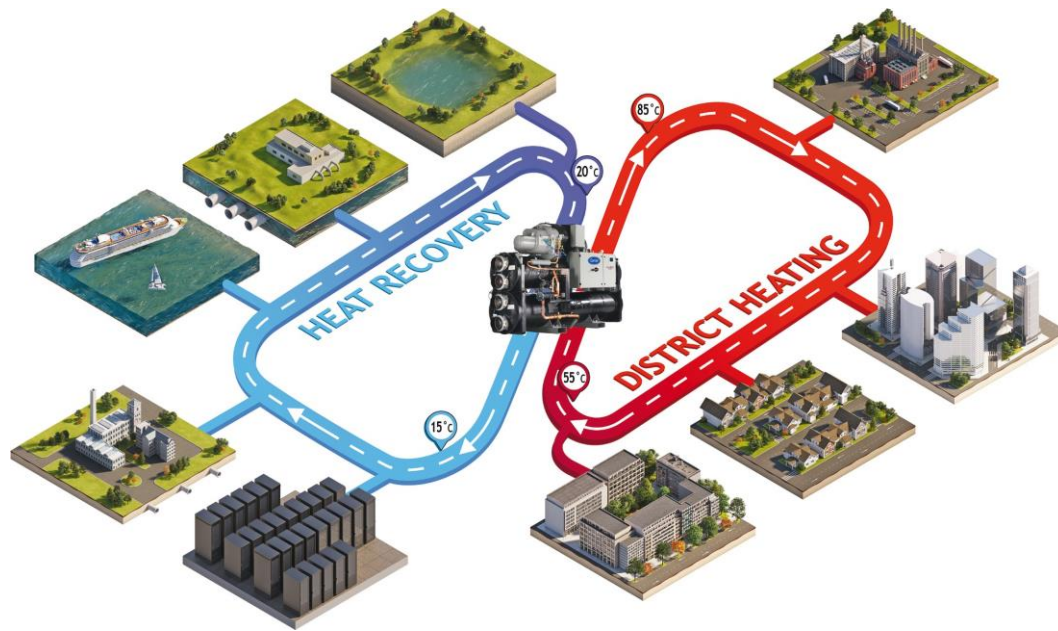


Fan Wall Solutions



Example of CRAH 400kW delivered in 4 blocs:

INTEGRATING DATA CENTRES IN SMART URBANISATION



District Heating Networks

- Data centers produce a **big amount of heat** that can be **recovered, recycled and repurposed**.
- Communities & neighborhoods **benefit from data centers**.
- Our **heat-pump solutions recover heat** rejected by data centers delivering **<85°C** to local / district heating grid.

- Proven in projects delivered throughout Europe, many in the Nordics



A person is shown in profile, holding a laptop. The laptop screen displays a complex dashboard with various charts, tables, and data visualizations. The background is a blurred data center with rows of server racks. The entire image has a blue color overlay.

NEXT LEVEL, INTEGRATED MANAGEMENT SOLUTIONS

Designed for the data center

CARRIER INTEGRATED MANAGEMENT SOLUTION

Benefits

- **Increased efficiency**
of power, cooling and space by matching capacity with actual and forecasted demand
- **Minimized disruption**
from planned maintenance or unforeseen failures of power, thermal or building systems
- **Improved reliability**
through end-to-end, unified visibility of all critical systems



INTEGRATED DATA CENTER MANAGEMENT (IDCM)

Integrate the various systems within your data center to achieve next level insight and control for increasingly complex computing and supporting infrastructure.

- Single integrated solution
- Uses best-in-class technology from Automated Logic and Nlyte
- Enables new strategies for reducing energy usage, lowering costs and improving resiliency



TWO NLYTE SOFTWARE BENEFITS

Asset Optimizer

Bring automation & efficiency to asset lifecycle management, capacity planning, workflow integration and audit and compliance tracking.

- Open and scalable solution
- Simplifies space and energy planning
- Connects with ITSM and BI applications*
- Allows you to easily manage and monitor all your assets



Energy Optimizer

Manage and track your data center power chain to improve energy consumption, reduce disruptions and track performance across all your locations.

- Highly scalable, hardware agnostic solution
 - Monitors power and cooling
 - Delivers threshold alarming
- Displays real-time and historical analytics.



*IT system management” and “Business Intelligence



COMPLETE LIFECYCLE SERVICE AND SUPPORT

Designed for the data center

IMPROVE INFRASTRUCTURE MANAGEMENT

Carrier HVAC Service Offerings



Reliability & Resiliency

- Digital Service
- Preventative Maintenance Service
- Comprehensive Maintenance Service
- 24/7 Emergency Support
- Rental Equipment
- Remote Monitoring

Operational Excellence

- Extended Warranty
- Remote Inspections & Diagnostics
- Refrigerant Leakage Monitoring
- OEM Spare Parts
- Technical & Operations Training
- Onsite Operation Management

Energy Efficiency

- Energy Audits
- Retro-commissioning Service
- Chiller Plant Upgrades & Retrofits
- Controls Upgrades
- High Efficiency Chiller Plant Design
- Guaranteed Performance Turnkey Chiller Plant
- Turnkey Chiller Plant Replacement
- LEED/WELL Certification
- Carbon Reduction Consulting
- Carbon Reduction Solutions
- Cooling-as-a-Service

Healthy Buildings

- Healthy Building Audits
- Healthy Building Design Optimization
- Healthy Building Solutions
- Healthy Certified Air Systems

Your Service Partner a Solution for Every Situation

MODERNISATION
Complete replacement
and upgrade of units at
the end of their life cycle

CONSULTANCY
Expertise on
site assessment and
regulatory topics

RENTAL
As an insurance
program



COMMISSIONING
On-site start up

MAINTENANCE
Regular upkeep of
installations

REMOTE CONNECTIVITY
Diagnosis,
data analysis

REPAIRS
Punctual breakdown
repair, parts direct
from manufacturer

ABOUND HVAC PERFORMANCE

Carrier's New Abound Net Zero Management Solution Helps Building Portfolio Customers Reach Energy and Sustainability Goals



Solutions that empower your team to visualise, advise, and optimise the lifecycle and outcomes of your HVAC system.



24/7 remote monitoring



Proactivity to anticipate breakdowns



Precision monitoring



Demonstrated maintenance impact



Easy and secured access



- ✓ Rooftop performance monitored 24/7/365
- ✓ Real-time data
- ✓ Historical analysis to improve diagnosis and maintenance needs
- ✓ Digitally connected Carrier technicians for quick on-site intervention
- ✓ Carrier experts support to decide on the most relevant actions to take

* **BUEDGE DIGITAL** is the new name for Connected Service – Technology remains the same



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Designed for data center campaign– English – 2023